



**Editorial:** Spring is a time of planning and projects!

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## Editorial

# Welcome to the 23<sup>rd</sup> issue of DARCO India Newsletter

Dear Reader,

Spring is a time of planning and projects!

Since the first issue of DARCO India E-Journal in October 2013 much has been achieved. The team of DARCO India is now finding itself surrounded by many partners, doctors, distributors and friends.

At the heart of what we aim to achieve is the establishment of Trust and Confidence. After 6 years we are proud to have established a growing number of strong and reliable distributors, networking closely with doctors and care providers across India.

It's a pleasure for us to welcome you to the 23rd issue of quarterly E-News and to look forward to the year ahead as we approach Spring 2019. We have reviewed and developed a brand new catalogue and product quick view for our customers. Enjoy reading!



DARCO – Your partner for  
professional foot care!

Yours sincerely

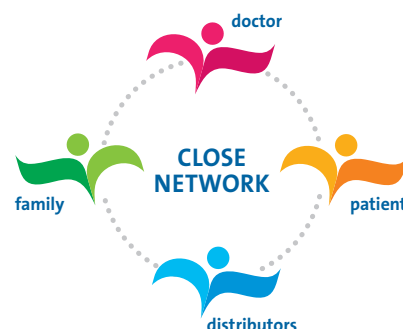
Shashi Surpali  
CEO DARCO Medical India Pvt. Ltd.

## News & Notes



# At the heart of successful rehabilitation lies: Co-operation

Closely knit networks between doctor, patient, family and friends and distributor is crucial for the successful treatment of injured feet. DARCO contributes more than 30 years of expertise as one of the worlds leading companies supplying orthopaedic shoes and offloading devices. However, a successful treatment is only possible if all parties involved co-operate closely in order to prevent and treat foot disorders and are dedicated to the wellbeing and needs of the patient.





## DARCO Medical India Pvt. Ltd and our partners

### Get to know our distributors: Spacer Associates

DARCO Medical India Pvt. Ltd. is operating through a multi-faceted distribution network. Within our distribution network, we can work closely with health care providers and specialists in foot and ankle care.

#### Distributor: Spacer Associates, Changanacherry / Kerala

**Spacer Associates** was formed in 2017, and was the inspiration of Mr Suhaib Puzhakkal, the partner of the firm with Mr Sugathan PV. Mr Suhaib Puzhakkal being a nurse and his relationship with wound management companies makes him an expert in understanding and appreciating that the majority of wounds recur, even after the complete healing of ulcers, if improper protective footwear is worn. He also understands that the wound healing process is also quicker and more effective with proper offloading techniques and solutions being applied.

The search for effective offloading concluded when they associated with DARCO. Spacer Associates established themselves as the off-loading experts in Kerala with qualified support staff and relevant training which they in turn provide to our customers.

Within a very short time, Spacer Associates now operates and services all cities across Kerala.

You can learn more about Spacer Associates by simply calling, writing or visiting them in Changanacherry / Kerala.

DARCO products are distributed across India through authorised distributors. For more information on our distributors or obtaining a distributorship, please contact us directly or go to our website:  
[www.darco.in/distributors-india.html](http://www.darco.in/distributors-india.html)



**DARCO India Pvt. Ltd., Dharwad / Karnataka**

- 1 **Profeet Enterprises, Mumbai / Maharashtra**  
**Orthopaedic Industries, Pune / Maharashtra**  
**S4 Medical Supplies LLP, Pune / Maharashtra**
- 2 **Tee & Cee Enterprises, Goa / Goa**
- 3 **Foot Solutions, Mangalore / Karnataka**
- 4 **Spacer Associates, Changanacherry / Kerala**
- 5 **Care & Cure Inc., Kotturpuram / Tamil Nadu**  
**Dera Enterprises, Chennai / Tamil Nadu**
- 6 **Sinhoodi Surgicals, Hyderabad / Telangana**
- 7 **Dr. Panda Memorial Locomotor**  
**Rehabilitation Clinic, Bhubaneswar / Odisha**
- 8 **Heel 2 Toe, Kokata / West Bengal**
- 9 **Revive International, Ghaziabad / Uttar Pradesh**
- 10 **Stylomed, New Dehli / Dehli NCR**
- 11 **JJ Enterprises, Zirakpur / Punjab**
- 12 **BMW Health Care, Surat / Gujarat**  
**Tanmay Enterprise, Gandhinagar / Gujarat**



### Spacer Associates

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## Resources and Education

# DARCO India Informational Material for our readers!

With huge potential for market growth, DARCO offers medical products of outstanding quality. Furthermore, providing personal support, long-term reliability and medical advice to our distributors. Our distributors are supported by a strong and organised sales and marketing team. In order to provide the best knowledge of our products we have developed a wide range of informative material for all categories in our product range.

## Introducing: NEW DARCO India Product Catalogue and Product Quick View

We have taxed our brains as to the best communication tools to inform and influence specialists in the field about our footcare solutions. At the end of the day the main A4 letter sized 36 page catalogue has proven to be undeniably an excellent vehicle, providing lots of information relating to indications, categories, sizes, measurements, accessories, fitting instructions and ordering information for our products. The 2019 updated edition is now available to show your clients. In addition, following our distributors advice, we now launch the new Product Quick View. Light weight and small in size it minimises shipping costs. We are pleased to present our new information material to coincide with the 23rd issue of the DARCO India Innovation E-News and hope to support you in the best possible way!

## DARCO India product Catalogue and Product Quick View – yours today...

Please send an e-Mail to [info@darco.in](mailto:info@darco.in) or contact us directly here at our head office.

For further information e.g. catalogues, flyers or instructions for use please visit our "Downloads" section of our website.  
[www.darco.in/information-foot-ankle-products.html](http://www.darco.in/information-foot-ankle-products.html)

## New Catalogue & Product Quick View



Drop us a line and we'll send you your copy of the Product Quick View or Main Catalogue free today.







## Events

### April 2019

6<sup>th</sup> – 7<sup>th</sup> April 2019

5th International Diabetes & Endocrine Conference  
DECON 2019, Coimbatore, Tamilnadu  
[www.decon.co.in](http://www.decon.co.in)

### August 2019

23<sup>th</sup> – 25<sup>th</sup> August 2019

17th Annual Conference of the Diabetic Foot Society of  
India DFSICON 2019, Coimbatore, Tamil Nadu  
[www.dfsicon2019.com](http://www.dfsicon2019.com)

29<sup>th</sup> August – 1<sup>st</sup> September 2019

IFASCON2019, New Delhi, Delhi NCR  
[www.ifascon2019.com](http://www.ifascon2019.com)

## Imprint

### About us

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